

Decision Counseling Steps

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Painting People to Christ

1) Love

- **Introduce yourself first**
 - “My, name is... and I want to visit with you today about what Jesus is doing in your life”
- **Take down their information**
 - “Let me get some basic information”
- **Reassure them that God and you love them and want to help them**
 - “We love you and we are here to listen and help you.”
- **Give them your TMT (Two Minute Testimony)**
 - I want us to get to know each other better, so let me quickly tell you my testimony...”

2) Listen

- **Listen to them after asking them to elaborate about why they want to make this decision**
 - “Why did you come forward today?”
 - “What has brought you to this point in your life?”
 - “What do you believe God is telling you to do?”
 - “What questions do you have?”
- Take time, do not rush them
- Make eye contact
- Do not interrupt
- Repeat back to them what they said

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3) Look

- **Look in the Bible for guidance, ask them if they understand what God is saying**
- “Let us look together in God’s Word about what God has to say about your situation...”
- Use the handouts for salvation, baptism, membership, rededication, prayer, etc.
- **ALWAYS read from the Bible (letting them read it is the BEST way)**
- As you go through each verse, ask...
 - What is God saying in this verse? (correct them if necessary)
 - Do you believe this? (If YES, move on; if NO, stop here and work on this point)

4) Lead

- **Lead them to take the next step**
- “Now that you know what God wants you to do, RIGHT NOW will you ...
 - Give your life to Christ for salvation?
 - Schedule a time to follow the LORD in believer’s baptism?
 - Join with this church in membership and service?
 - Turn back to God and let Him put your life back on track?
 - Will you give your problem to the LORD and trust Him with it?
- **When they make a decision...**
 - Support it
 - Schedule it
 - Praise them
- **Promise them you will personally follow up with them this week**
- **Always close in prayer**

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